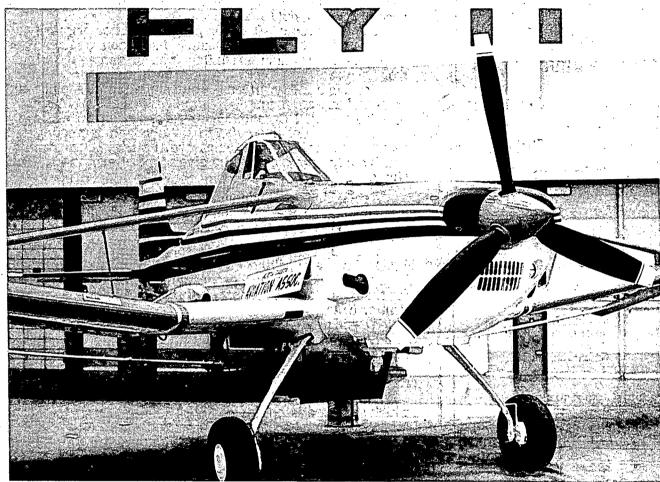
VOL. 1, NO. 6

JANUARY 1980

WAHPETON, ND 58075



The association was represented with a booth at the November North Dakota Agricultural Association short course at NDSU in Fargo.

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RELATIVE WIND

The Official Newsletter of the North Dakota Aviation Association Published Monthly for Its Members

CO-PUBLISHERS

North Dakota Aviation Association
and

Prairie West Publications

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Box 820
Wahpeton, ND 58075

From Your President



By Robert Opegaard, NDAA President

The basic format for the upcoming convention is now set. Registration will begin at 11 a.m. Wednesday, January 16, 1980 at the Kirkwood Motor Inn, Bismarck, N.D.

Make your reservations now and when you register, inform the motel that you will be attending this convention. There is a block of rooms set aside for those attending the NDAA convention.

We were able to negotiate a special discount room rate this year. You must show your current NDAA membership receipt at check-out time.

The Wednesday afternoon program will be primarily ag oriented. There will be a panel discussion on container disposal and a speaker on sunflower insect damages and control.

The Wednesday afternoon session will also include the opening business meeting. Friday will focus on FAA safety, both 135 and Ag, FBO and 135 programs as well as fuel.

Thursday morning at 9 a.m. the convention meeting will resume. Recertification topics are that day's program. A small evaluation quiz will be given that afternoon by Adolf Gross.

A social hour and banquet will be held that night.
The final business session will take place that afternoon.
Saturday morning the board will have a meeting.

Recently I attended an Advisory Committee meeting at UND. We are checking into the possibility of the Aviation Department developing a program to give recurrent training for the 135 holders. A report on this should be ready by convention time.

We will be getting in touch with the CFI's to find the most efficient and effective way to handle their recertification needs.

You will be getting a letter soon on this topic. Please return the necessary information as soon as possible.

Before I close, I would like to address one other issue which surfaced late this fall. A group of citizens in western Minnesota have become upset over the misuse of aerial applications. You may have read some media coverage of this.

I attended this meeting of concerned citizens in Perham recently. I found it a hair raising experience. These people are determined to accomplish something other than making a little noise.

While I caution everyone to remember there are always two sides to every story, in this case it appears to me at this point that this group of people have a right to be disturbed

point that this group of people have a right to be disturbed.

Naturally, I am concerned for them and I am also concerned over the number of operators in that state who will in some way suffer because of this one situation.

And I have one thought over and over on this . . . will our

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state have to have this kind of a mess to clean up before new laws are enacted and enforced to keep our professionalization up to standards.

This is only one person's opinion . . . mine . . . but it appears to me that the Minnesota State Government was not capable of handling the area of aerial application.

I would not want to see our state slip to what I consider substandards. Our goal is one of top notch professionalism.

I suggest that next spring we should attempt to sponsor an educational session for the public on pesticides in our

I have taken this idea to some extension people, who

agreed with me, and generously offered to help.

In closing I hope that all of you had a Happy Holiday season and I look forward to seeing you at the January con-

From Your Secretary

By Jack Daniels, NDAA Secretary

Dear Fellow Operators

Things are moving forward with the plans for the annual meeting. Friday should be an interesting day for those in the FBO area of interest. Early morning activity will include a chemical safety seminar by a chemical expert from the FAA academy in Oklahoma City. Later in the day we will get into the whys and wherefores of air taxi/charter accidents and hopefully get into ways of keeping ourselves into safe skies.

Efforts are moving forward in our attempts to secure a reliable source of fuel for the 1980 period. This can be a very trying year for liquid fuel users. The push to cut back drastically our foreign crude imports is moving forward quietly but forcefully. The state will be pushing a motor gas fuel retaining program up to the front burner very soon and that will call for less motor gas production, more refinery capacity left idle and perhaps a way to get more aviation pro-

At any rate we are looking at some real tough times ahead for liquid fuels. As the price gets high enough and the general use diminishes we may find adequate supplies for those who can afford some.

The full brunt of a new FAR 135 is coming home to roost on the heads of those who are in that end of the business now. No single engine 1FR is one area that is going to hit a lot of the membership hard. Weather requirements in the form of reports at the airport of intended landing is a real bummer. Hopefully we can get a representative from the G.A.D.O. to talk to us about ways and means of dealing with some.

The problem can be identified in FAR 135.181 (a.) (1.)-Give it a look and govern yourself accordingly. FHR 135.181

(b.) (1.) may provide some help.

The annual meeting is scheduled to provide for a long open round table discussion of the issues facing the FBO and air taxi/charter operator.

Make plans now to be in Bismarck January 16-18 at the Kirkwood. We need your ideas on many issues and want to use you for resolutions of some of the problems.

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ND AVIATION ASSOCIATION ANNUAL MEETING

KIRK WOOD MOTOR INN - BISMARCK, N.D. JANUARY 16, 17, 18, 1980

WEDN	ESDAY, JANUARY 16	THUR	SDAY, JANUARY 17	FRI	DAY, JANUARY 18
11:00 a.m 5:00 p.m.	REGISTRATION	7:00 - 8:00 a.m. 8:00 a.m.	- REGISTRATION - BREAKFAST	7:30 - 8:30 a.m. 9:00	- 1979 SAFETY IN REVIEW
1:30 p.m.	NDAA OPENING BUSINESS MEETING	9:00	American Cyanamid Co ENTYMOLOGY Dean McBride, NDSU	9:30	Harold Vavra, ND Aeronautics Commissioner FFA SAFETY IN REVIEV Lee Mills and Mike Ber-
3:25	INDUSTRY PRESENTATION	9:55	Ext. INDUSTRY PRESENTATION	10:00	ringer - COFFEE BREAK
3:30	COFFEE BREAK Grand Forks Insurance	.10:00	- CALIBRATION AND CHEMICAL DISTRIBU-		Aviation Underwriting Specialists
	Agency		Gordon Brandus, Rohm	10:15	- INDUSTRIAL PRESENTATION
3:45	PANEL DISCUSSION ON CONTAINER DISPOSAL	10:40	Haas - INDUSTRY - PRESENTATION - COFFE BREAK	10:20	FORENSIC TOXICOLOGY Safety in Ag. Chemicals - Dr. Delbert Lacefield (M.D. and PH.D.)
	Darrol Schroder, NDAA Glen Johnson, State Dept. of Ag.		Ostlund Chemical, Fargo, ND PLANT PATHOLOGY	11:15	- INDUSTRIAL PRESENTATION
en e	Tim Link, State Health Dept.	11:00	Art Lamey, NDSU Ext.	11:20	- REVISION
4:15	INDUSTRY PRESENTATION	12:00 Noon	PRESENTATION - LUNCH		Insurance Tom Barefield, National Insurance Underwriting
**-*	PEST MANAGEMENT		HERBICIDES Larry Mitich, NDSU Ext.	12:00-1:00 p.m. 1:15	- LUNCHEON - INDUSTRIAL
	AND SUNFLOWER INSECT LOSSES		- INDUSTRY PRESENTATION		PRESENTATION
	Wayne Colberg, Pest Management Services	2:00	LAWS, REGULATIONS, AND SAFETY	1:20	- AVIATION FUEL FOR THE 80s Where is it coming
	NDUSTRY PRESENTÁTION		Glen Johnson, NDSU Ag. Dept.		from Panel from Exxon, Tex-
•	COURTYARD PARTY NDAA and Industrial		- INDUSTRY PRESENTATION - COFFEE BREAK		aco, Amoco and MN Trades Association
	Membership	i	AGSCO - DRIFT AND	2:30	- COFFEE BREAK Aviation Underwriting
		3.00	PARATHION CAUTIONS Phil Marvin, National	2:45	specialists - INDUSTRIAL - PRESENTATION
		3:45	Aviation Inc INDUSTRY	2:50	FAR 135 REVIEW
:		3:50	- EVALUATION QUIZ Adolph Gross, NDSU Ext.		Simulators, Air Taxi Security, FAA Report,
• • • • • • • • • • • • • • • • • • • •		6:30	- SOCIAL HOUR		State Air Ambulance Standards.
		7:30	- BANQUET Boyd Christianson, speaker	4:00	FINAL BUSINESS SESSION
\$ \$			Speaker		***If all business is not concluded on Friday, a Saturday session will be necessary.

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AUS Specializes In Aviation Insurance

Aviation Underwriting Specialists, better known as AUS, is an insurance underwriting facility specializing in aviation insurance.

AUS was founded in 1976 by its President, Ralph A. Bauer, whose prior experience includes 22 years in the aviation insurance industry and prior to that four years flying charter for and managing a midwest fixed base operation.

AUS differs from most inurance agencies in several

1. AUS is a "Managing General. Agency" which means it has the authority to solicit, rate, underwrite, and bind the insurance company it represents. For all practical purposes, it has all the authority and acts on behalf of the in-

surance company.

2. All business is written by its own experienced sales force. As an example, L. John Wever is the AUS representative for Minnesota and the Dakotas. John has 18 vears of experience in the forms aviation insurance field, and in addition, he is an experienced pilot holding a commercial pilot certificate with multi-engine and instrument Most of ratings. thousands of hours of flying

midwest.

3. AUS personnel handle all hull claims in order to assure fast efficient claims service to its customers.

4. AUS has representatives located throughout the U.S. with offices in Dallas, Texas; Bloomington, Indiana; St. Louis, Missouri; Melbourne, Florida; Rutland, Vermont; St. Cloud, Minnesota; and Cody, Wyoming. Two additional offices will be opening in 1980 located in Atlanta, Georgia, and Wichita, Kansas.

These are just a few of the differences in operation between AUS and the average aviation insurance agency.

Although there are a number of insurance companies writing aviation insurance, there are only a few who insure fixed base operators and still fewer who write insurance for agrireason that AUS decided to specialize in insurance for all of commercial operations. We offer a full line of coverages to the FBO including aircraft liability and

experience has been in the hull coverage, premises liability, products liability, hangar-keepers liability, cargo liability just to name a few.

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AUS's growth has far surpassed its most optimistic projections. Armed with the knowledge that our methods. have proven acceptable to the customers whom we serve, and dedicated to the goal of constant improvement, we look forward to a lasting partcultural operators. It is for this nership with the aviation community.



Letter To The Editor

Mr. Larry Linrud Tri-State Aviation **Box 820** Wahpeton, ND 58075

Dear Larry:

Attached is the article for "RELATIVE WIND". I certainly appreciate the opportunity to get this exposure in your fine publications.

Best personal regards,

Ralph A. Bauer President **Aviation Underwriting** Specialists JANUARY 1980.

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