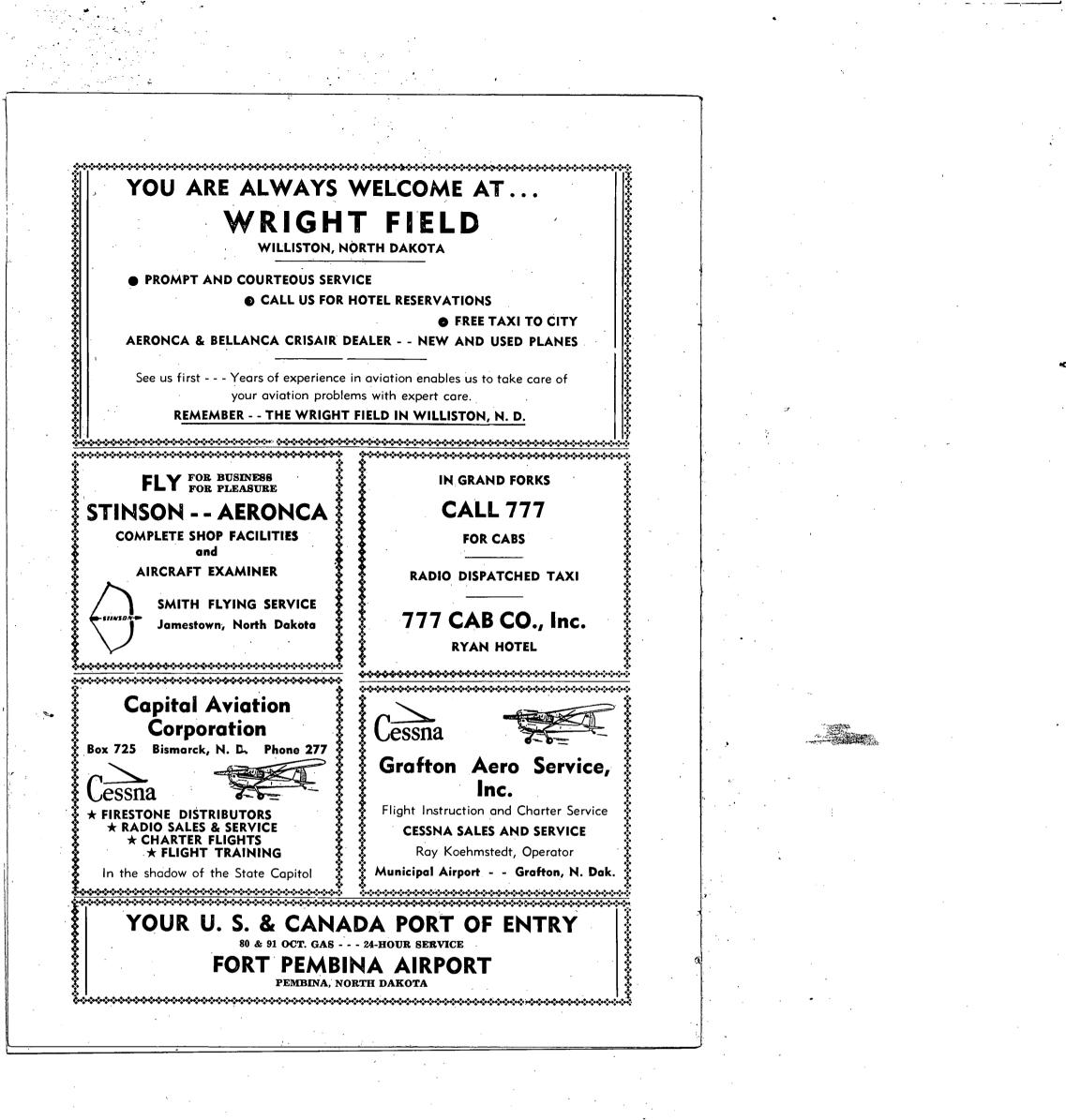


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"THE VOICE OF DAKOTA AVIATION"	<u> </u> {~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		
DAKOTA FLYER	Gentlemen's		
DICKINSON, NORTH DAKOTA	Corner		
Vol. III. December, 1948		•	
Editorial ManagerCarl Thompson			
	SALE SALE SALE AND A MARKED AND A		
Advertising and Circulation		•	
Advertising Rates Furnished Upon Request Published Monthly at the Conrad Publishing Company, Bismarck, N. D.			
CIVIL AERONAUTICS ADMINISTRATION			
Fifth Region			
ITINERARY FOR DECEMBER, 1948 Dec. 7—'TuesWright Field,			
Williston, N. DakAircraft, Flight and Written Exam.	the second se		
Dec: 8—WedPort O' Minot, Minot, N. DakAircraft, Flight and Written Exam.	and the second se		
Dec. 9—ThursMunicipal Airport, Devils Lake, N. DakAircraft, Flight and Written Exam.			
Dec. 14—Tues. Municipal Airport,	Jessie Sinclair is a cute little miss		
Jamestown, N. DakAircraft, Flight and Written Exam. Dec. 15—WedMunicipal Airport,	that had the fortune of having a	•	
Bismarck, N. DakAircraft, Flight and Written Exam. Dec. 16—Thurs. Worth Field,	sister Mrs. O. R .Aslakson a pilot before' her. 'She started' her flying		
Dickinson, N. DakAircraft, Flight and Written Exam. Dec. 21—TuesMunicipal Airport,	career in the summer of 1947 at her		
Grand Forks, N. DakAircraft. Flight and Written Exam.	home in New Rockford, North Dak-		
Written Examinations may be taken Monday through Friday of any week at 209 Walker Bldg., Fargo, N. Dak. Aircraft Inspections and Flight	ota. Miss Sinclair's education dates		
Fests at Hector Field, Fargo, N. Dak., may be secured by appointment only.	back to College at Jamestown, N. Dak. and after graduation spent the		•
Third Region	next two years teaching school.		
AVIATION SAFETY DISTRICT OFFICE No. 8 Dec. 2—ThursMunicipal Airport,	Like many a young person she had		
Sioux Falls, S. DakAircraft, Flight and Written Exam.	dreamed of the day she could pilot her own plane. So through the ef-		
Dec. 6—MonMunicipal Airport, Huron, S. DakAircraft, Flight and Written Exam.	forts of her brother-in-law she ach-		-
Dec. 9—Thurs. Municipal Airport,	ieved the first goal by soloing at New Rockford, N. Dak. This of		
Aberdeen, S. DakAircraft, Flight and Written Exam. Dec. 13—MonMunicipal Airport,	course, lead to many more hours		
Huron, S. DakAircraft, Flight and Written Exam.	in the air. Disregarding the idea of teaching school, Jessie moved to		· ·
Dec. 20—MonMunicipal Airport, Huron, S. DakAircraft, Flight and Written Exam.	Jamestown to become a telephone	•	
Dec. 22—WedBlack Hills Airport,	operator for Northwestern Bell Tel- ephone Co. She continues to be ac-		
Spearfish, S. DakAircraft, Flight and Written Exam. Dec. 23—ThursHalley Airport,	tive with her flying career at the		
Rapid City, S. DakAircraft, Flight and Written Exam.	Jamestown Flying Service. As a hobby she enjoys photography but		
Dec. 27—Mon:Municipal Airport, Huron, S. DakAircraft, Flight and Written Exam.			
	friends to take an active interest		
Commercial Printing Co.	in flying.		· · ·
	THIS IS YOUR		
PRINTERS - STATIONERS MIMEOGRAPHERS Bismarck Phone 300	NEWSPAPERWE		
	WELCOME YOUR NEWS AND PHOTO-		
	GRAPHS		• • •
FOR DECEMBER, 1948	PAGE THREE		
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## Official Publication STATE AERONAUTICAL NEWS For North Dakota

### **1949 Aircraft Registration**

NORTH DAKOTA 1949 AIRCRAFT trants' residence. The County Trea-REGISTRATION SIMPLIFIED

The 1949 application for registration of North Dakota aircraft will be in the mail December 1, 1948. According to Harold G. Vavra, Acting Director of the North Dakota Aeronautics Commission, the aircraft application blanks will be mailed to all airports and to the present registered owners of aircraft. 1949 registration will be greatly expedited by the new system effective immediately. The application forms mailed to individual aircraft owners will be completely filled out in accordance with the State Aeronautics Commission records, therefore each owner need only sign the application form and return same with the enclosed registration fee. Only owners of new or used aircraft, not previously registered with the Commission, will have to execute a not to exceed 150 days. complete form.

The aircraft registration fees are in lieu of personal property taxes mission must be registered 30 days with 75% of the funds being re-after they were first flown within turned to the county of the regis- the airspace of the state.

surer in turn pays out the funds to municipal airports operating within the county. The funds are to be used for airport improvements, maintenance or construction. According to Harold Vavra, in January 1949 the Commission will send the county apportionment checks for the entire 1948 collection year. During 1948 the Commission registered some 848 North Dakota aircraft.

The State aircraft registration law is similar to the motor vehicle laws in respect to the registration deadlines. Every aircraft shall be registered once annually on or before January 1, 1949. If the 1949 registration fee is not paid by May 15, 1949 a penalty is attached amounting to ten cents per day for the first 15 days and \$2.00 for each 30 day period or fraction thereof

All new or used aircraft not previously registered with the Com-

Commission the "low flying waiver" does not constitute authority to the individual flyer to fly below minimum prescribed altitudes over property, the owners of which have not granted permission, nor does a waiver entitle the pilot to endanger the life or property of persons on the ground. During the 1947 predatory hunting season 50 "low flying waiv-(Turn to Page 8)

#### WEATHER SAFETY

Operating airplanes successfully in really cold weather requires knowledge of cold weather facts. All kinds of things can happen to planes in the sub-zero temperature of the Arctic or even of our northern state during winter. Gremlinis borealis has nothing to do with these troubles any more than gremlinis tropicanus causes wasps to plug up gas tank vents. The troubles are real and generally can be prevented. Records of the State Aeronautics Commission show a great variety of accidents and near-misses during severe cold. According to Harold G. Vavra, Acting Director, Aeronautics Commission, a booklet entitled "Cold Weather Safety" will be mailed to all of the North Dakota airports in order to promote an air safety program for the forthcoming winter

500-ft. minimum altitudes set forth months. The cold weather safety by State safety regulations. All pibooklet covers the many subjects relots undertaking aerial hunting must lating to safe operation of aircraft. Included are:

- Winterization Service Changes of Aircraft.
- 2. Preheating Engines. 3. Engine Priming and Starting.
- 4. Fuel Flow Restriction.

1.

- 5. Aircraft Ski Installations and Operation.
- 6. Frost Formation in Flight.
- Cold Weather Use of Carbure-7. tor Heat.
- Instrument Flight in Contact 8. Weather.

Additional copies of these booklets entitled "Cold Weather Safety"

DAKOTA FLYER

### Weather Safety

Commission, in a meeting at the be issued to airmen having the pro-State Capitol considered several per experience qualifications. In ornewly proposed aviation bills to be der to help insure the safety of the submitted to the North Dakota Leg- pilot and for the protection of the islative Research Committee and general public, the Commission officially set forth the 1948-1949 air ruled that every pilot desiring to safety regulations pertaining to pi- hunt predatory animals by aircraft lots flying aircraft in the hunting, shall have at least 400 hours of tokilling and taking of predatory an- tal logged flyin gtime as an airplane imals. The Aeronautics Commission pilot of which at least 200 hours ruled that "low flying waivers" will shall have been devoted to flying an be issued to flyers for hunting pre-airplane or airplanes of substantialdatory animals only after the appli- ly the same type as the airplane to cant has secured an aerial predatory be used for aerial hunting and at hunting permit from the State Game least 30 hours shall have been deand Fish Commissioner. Hunting by voted to flying the airplane within may be had by mailing a penny aircraft of predatory animals in- six months immediately preceding post card to the Aeronautics Com-

PAGE FOUR

secure a low flying waiver from the The North Dakota Aeronautics Aeronautics Commission which will

volves flying below the established the application. According to the mission, Bismarck, North Dakota.



I am reminded of a little story of several children at a country school who had built a small model aeroplane. They were particularly interested in the camber of the wing, its chord length, the airfield Nomenclature, and of greatest interest was if the center of gravity was in the right



place. As one of the little boys drew back his arm to launch his model on its maiden flight the school bell rang and very disgusted one of them was overheard to say "Nuts, now we have to go in and string some more of those damn heads."

Air education must fit boys and girls for their place in the world with rapidly changing social institutions, economic foundations, and political arrangements. In the early seventeenth century sixty-two days were required to cross the Atlantic. Now the time required has been reduced from sixty-two to a

Carl Thompson mere ten hours. Any location on earth can be reached from any one place in the United States in sixty hours.

The challenge of youth in our public schools today is indeed a threat to our present educational systems. The revolutionary influence of aviation is now recognized by laymen and has its affects upon local, and national way of life which can be a factor in preparing young people to live intelligently in an ever-changing society.

The study of air age education offers a great many opportunities for vocational and non-vocational student. Students should be informed of the possibilities of the aircraft industry. Many commercial companys are now utilizing the airplane as a part of their business, and as development continues 99 per cent of airplanes in the United States are non-airlines. If we are to assume leadership in the new air age then we must give our leaders of tomorrow an understanding of the principals that make flight possible Elso Carte Had يج المدامي والماية في أراب

Air educational is a broad movement that is effecting the lives of every human in the world. It should thereefor effect our whole educational system from kindergarten through college. The responsibility of this instruction is with our present teacher organization, it is something to be handled with existing courses and can be capitalized on widely and freely with the achievements and developments of the air age.

There is a wealth of instructional materials available in the form of books, magazines, films, pictures, bulletins, and graphs. The Educational Constultant of the Civil Aeronautics Administration has just released a list of over forty air education articles for free distribution to our public schools. The problems of the air age are so urgent that schools should respond promptly and vigorously to take advantage of a rare opportunity to influence, guide, and participate in shaping an emerging era. Young people require a thorough introduction to unusual political, social and ethical issues—local, national and international—which aviation has raised

#### New Airport Directory

Each year the personal plane is those businessmen who want to see becoming increasingly popular as a how it is done, and all those interprofit-making machine of business. ested the "DAKOTA FLYER" is cur-Salesmen, store owners, profession- rently making a new and different al men, public service people, farm- type of Airport and City Directory, ers and countless others in the busi- covering North and South Dakota. ness world to-day are finding the As completely as possible this direcairplane a short-cut to greater sales tory will include Airports, Operaand higher income. For those pilots tions, Personal, Services, Hotels, FLYER, BOX 624, DICKINSON, who enjoy the utility of a plane, Restaurants, Taxi's and many other NORTH DAKOTA.

FOR DECEMBER, 1948

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UP IN THE AIR WEDDING was performed at Philip, S. Dakota as Miss Georgia Hoyt became the bride of Richard F! Jipp. The ccuple were married by Judge H. L. Brown and witnessed by the brides mother and Pilot Don Burns as the airplane.circled over Philip, S. Dak. Miss Hoyt is a flight instructor at the Hoyt-Flying Service, and is a graduate of Spartons School, of Aeronautics. Mr. Jipp is an opera-

tor, at the CAA communications station. The wedding service was heard over plane-to-ground radio by the

wedding party on the ground. \* \* \* AIR FORCE RESERVE OFFI-CERS, Airline pilots are offered active duty on the Berlin airlift. 米 小水 水

NORTHWEST AIRLINES came to the rescue as Eaton's at St. Paul, Minn., planned their first annual sale. They advertized it heavily, but as the sale day approached their shelves were bare. The Buyers were blocked by 'a trucker's strike. Then came Northwest Airlines to the rescue. Latest styles were rushed to St. Paul overnite; and continued to keep stocks up during the 10 day sale. Result: Business tripled over any previous event. . ಸೇ ಸೇ

LIFE IN THESE AIR MINDED UNITED STATES In 1948, 111,442 aircraft were registered in the U.S. that is five times as many as 1938. Another interesting key note is the number of people using the airlines. 24,300,000 or ten times as many as 1938.

things of interest to pilots. Every pilot in North and South Dakota will be mailed a copy by January 1, 1948.<sup>2</sup>

Flying Farmers, Airport Managers that have any information that will make this directory more complete are urged to send it in at once. Advertising rates are extremely low. You are urged to send in your advertisements at oncerto: DAKOTA

PAGE FIVE

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### Official

# STATE AERONAUTICAL NEWS

For Montana

## Cessna 195 Best In Rugged Country

The recent Air Force decision to buy twelve Cessna Model 195 liai- lots of twenty five or more maps. son planes was based on testimonials by twelve of the leading bush pilots in Alaska, who stated that the 195 was the best lightplane available for rescue work in rugged year's subscription. country, whether on wheels, skis or floats. Cessna still has no firm contract from the Air Force for the 195's but the contract is now in negotiation.

### Montana **Aero Chart**

The Montana Aeronautical Chart and Airport Directory, which has been produced by the Montana Aeronautics Commission is now off the press and ready for distribution. The map carries a western atmosphere in character with the state it portrays. Some of the 'outstanding features included on this map are: Sectional chart detail is one a world chart scale. All Flying Farmers fields that were listed with the aeronautics commission are identified by a Charlie Russell Buffalo skull, a number and the owners name. Forest Service landing strips are shown as well as the lookout towers which are air marked. All radio facilities are complete and up-to-date and include frequencies and call letters of local broadcasting stations.

The back of the map"is bordered with mileage scale in such a way that any portion may be folded over to measure distances on the face. Some of the other features to be noted on the reverse side of the chart are, the state airport directory; rules for mountain flying, an operational altitude chart, and picture. by Charlie, Russell.

Base operators throughout Montana, as well as those operators in bordering states who desire, will be distributors for this map. The cost of each chart is 75c Distributors will be given wholesale price in

PAGE SIX

Maps will also be available from "DAKOTA FLYER" Box 624, Dickinson, N. Dak, for individual use. Send 75c along with your next

#### AIRMARKING PROGRAM

The Montana Aeronautics Commission is continuing to promote an air marking program in the state with an ultimate goal of all towns on the map being marked. In order to accomplish this aim, they must depend on the cooperation and their own. Since it is impossible and assistance of each individual community through a spirit of progressiveness.

With the advent of increasing flying, there is a need for skyway marking to be equally as important as the highway road signs during lly contact the Montana Aeronauity would think of allowing a high- either by letter or in person.

way to pass through without having a sign on the road telling the name of the town. By the same token, no community should be without an air marker. It has a two fold purpose, namely, to promote aviation and the local airport as advertizement, and serve as an aid to navigation for civil pilots.

As the program now stands, there are a total of 73 air markers in the state which meet with State and Civil Aeronautics Administration standards. Of this number the CAA financed 19, the state financed 31. and 23 local communities financed for the state to finance all the markers from available funds, the larger towns are urged to finance their own markers.

All communities which are interested in having an air marker kindhighway development. No commun- tics Commission, located in Helena,

### Seeding by Plane Successful

The Bureau of Land Manage-| first widespread experiments, when ment, Dept. of the Interior, has 20,000 acres were seeded by the been conducting experiments in "earth pellet" method. (the seeds seeding crested wheat grass by are encased in earth before being plane, which have demonstrated distributed by plane). An addithat aerial seeding can be accom- tional 13,000 acres were planted plished for about two dollars per with the untreated seed. About 15,acre, far less than if the seeding 000 acres are being planted with was accomplished by previous me- untreated seed this fall. The work is contracted to private airport thods.

The spring of 1947 marked the operators.





# **Aviation** Information

Prepared for you by F. Trümbauer Assistant to Regional Administrator For Personal Flying Development

"TUNE UP FOR WINTER"

Airplanes which are used less frequently than once a week should be given storage treatment. Corrosion attacks internal surfaces of the motor within a few days time if they are not protected.

For temporary storage, it is recommended that a mixture of lubricating cil and a corrosion prevenopenings. This should be spread to the year. all surfaces of the combustion chamber by pulling the propeller through several revolutions by hand.

When it is anticipated that a plane will be out of service for sev- so thick that it cannot be melted. eral weeks, it is also advisable to even with full carburetor heat. Ice spray the oil and corrosion prevent. formation must be anticipated and before the Clinic for discussion and ing mixture into the carburetor as the switch is cut and the engine ture has a chance to accumulate slows to a stop. Exposed metal and freeze. parts should be covered with corrosion preventive oil. Engine manufacturers can supply detailed dir- tion similar to that in a refrigeraections for the best procedures to tor. The drop in temperature may protect their engines.

corrosion prevention must have the spark plugs removed is squeezed out by the cooling and the fund is authorized to be spent. and cleaned before the engine is collects within the carburetor. If started., While the plugs are out, the resultant temperature is below the engine should be pulled through freezing, the water will freeze to several revolutions to loosen any sticky spots and to remove excess choke off the supply of air, and fuel oil.

Wooden propellers and fabric surfaces will dry out and crack if they are subjected to excessive heat. They should be kept away cause he did not realize how easy it from radiators if stored in a heated hanger. Propellers should be left in a horizontal position.

Winter operation requires a special technique for trouble-free flying Most of the smaller lairplane engines will operate better in winter doped fabric.

under 50 degrees, and it is usually get off the ground. advisable under 70 degrees if the A coat of frost on the wings 15 per cent on transportation of perhumidity is high. Thorough warm reduces lift and changes a plane's

FOR DECEMBER, 1948

up is essential in the winter time because a cold engine may quit when the throttle is eased back after take off.

#### "IT'S CARBURETOR ICING TIME AGAIN"

Fourteen out of every hundred accidents to non-air-carrier aircraft result from powed plant failure. Carburetor ice is responsible tive compound be sprayed into for many of these crackups, especeach cylinder through spark plug ially on humid days in the fall of.

> The first indication of ice in the carburetor is usually a loss of power. By the time the engine slows down to a point where it can be noticed by the pilot, the ice may be full heated used before any mois-

The air expands within a carburetor and produces a cooling acbe 40 or 50 degrees below the tem-Engines which have been given perature of the outside air. When treatment the air is moist, some of the water the inside of the carburetor. Band to the motor.

"ICED UP ON THE GROUND". A pilot wrecked some fence posts and his plane the other day beis to ice up without ever leaving the ground. A warm rain had been pushed on by a fast moving cold front, and the weather suddenly turned clear and bitterly cold. The pilot was eager to be on his way and taxied out for a quick take-off if the front opening in the cowling before the puddles had a chance to is closed by a metal-plate or with freeze. The spray from his fast taxing through the puddles froze in pilot training and urges its general Carburetor heat must always be stantly and the plane became so adoption throughout the country. used when the air temperature is loaded with ice that it never did

aerodynamic characteristics. Frost must be wiped off carefully or the plane should be moved into a heated hangar long enough for the frost to melt and dry.

Taking off into a rain or drizzle when the temperature is near freezing is another foolhardy procedure unless the plane is equipped with de-icing equipment and the pilot is thoroughly familiar with the performance of his plane, under icing conditions. Ice is one of the most treacherous of all aviation hazards. and the pilot must make every effort to avoid it.

### **6th Annual Aviation Clinic**

DETROIT - The 6th Annual Aviation Clinic was held at Detroit Michigan, October 18th through 21st. 1948. Again as in previous years bills of policy-on fundamental national aviation problems were introduced action. Some of the more important bills which were considered and acted upon by the members of the Clinic are as follows:

1. The delegates voted for enlargement of congressional appropriation to use up the full amount of \$500.000.000.00 allocated under the original Federal Airport Act within the seven-year period during which

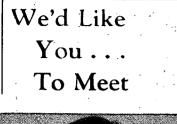
2. Private flying bills of policy were endorsed furthering the development of light aircraft. The bills approved also included development of shoulder harnesses and improved visibility for light private aircraft.

3. A bill providing a \$5,000,000.00 Federal Aid Air-marking program was approved by the group. 4.3 The delegates of the 6th An-

nual National Aviation Clinic approved the full development of the air ROTC units potential in colleges and universities.

N53 Abill endorsing cross-country type of pilot training was considered with the delegates approving same. The bill generally endorses the newly developed type of cross-country 6. The delegates recommended the removal of the federal taxes of (Turn to Page 9)

PAGE SEVEN





Al Smith is already known in Dakota's finest flying schools.

He started his flying as a hobby in 1932 at Willmar, Minnesota. He the Reserves and became an in- province of Saskatchewan, Canada. structor for the War Training Ser- The Canadian Air Ambulance was vices. In the spring of 1945 Al started

"IF ONLY"

It would be fun to fly a plane, if immelmans were banned. If only when you had your flight, you didn't have to land. If only slow rolls could be made in straight and level flight If only you could get your "wings" and yet not fly at night If only when you made a loop you didn't stall on top If only under instruments your airspeed didn't drop If only someone, slightly mad, had not been caused to think And with distorted humor, made the Aeroplane, the LINK. If only you could make steep turns without a loss of height If only in a spin the plane would set itself to right. If only on cross country trips the plane would keep on course If only ground school were unknown, and no such thing as Morse If only all these things could be, I'd make an open bet If only I could keep her straight, I'd be a pilot yet.

#### WEATHER SAFETY

(Continued from Page 4)

airmen engaging in aerial hunting. The Commission endorsed newly lien law so as to include aircraft. most pa to of North and South Da: The Commission approved a bill kota as he operates one of North which would establish a State Airways System in the interest of pub-

lic safety in air navigation. Harold G. Vavra, Acting Director continued it as a hobby until he of the Aeronautics Commission gave Commission to determine if such an on ered the Army Air oFrees in a report to the Commission members 1942. There he was assigned to the on the operational features of the Glider Division and later obtained Canadian Air Ambulance System. his Commercial and Instructors ra- According to Vavra the Air Ambuting's. He was then transferred to lance has been pioneered in the originated February, 1946, with

the Jamestown Flying Service at building up his operation and ex-

nada. Since its inception the Canaers" were issued to North Dakota dian Air Ambulance has flown a total of more than 1,500 individual emergency cases. The system curproposed legislation which would rently operates with four aircraft, permit aviation mechanics, aviation three full time pilots, three regisoperators and aviation dealers to tered nurses along with office and secure a lien for repairs or labor on ground personnel. The Sasckatcheaircraft. The proposed bill amends wan Air Ambulance charges a flat the present North Dakota mechanics fee of \$25.00 per patient regardless of the distance flown within the province. Verified charity cases are handled just as efficiently without charge..

headquarters located at Regina, Ca-

The report is a part of a study being conducted by the Aeeronautics Air Ambulance is feasible or practical in North Dakota. Wesley E. Keller, Chairman of the Aeronautics Commission originally suggested a Dakota Air Ambulance back in May, 1948. According to Vavra final conclusions of the study have indicated a definite need for a Dakota Air Ambulance; however the Commis-

sion believes that private enterprise Jamestown, North Dakota. At that panded it to its present day status should be encouraged to foster and time he had only one instructor and with complete Sales & Service and develop a similar dependable and well equipped service in this state.





#### Dear Editor;

Here's my contribution to the "cause." Possibly your cartoonist can show these two airport pests, "Lew" and "Wings" crying in each others beer to prove they are the most abused pilots in the world.

I'm a lawyer-pilot and my latest trip was last month to Seattle in a Luscombe Silvaire with another Luscombe Silvaire with another Legal-aviator from Rapid City. We attended the ABA meeting there.

G. W. Kunkle Yankton, S. Dak.

Ed. Note. Nice to hear from Yankton, as soon as we find a suitable picture of "Wings" we'll draw that cartoon.

#### Dear Editor;

I am sorry to inform you that my connection with Dakota Skyways will terminate on Dec. 1, of this year. Believe me, my heart is still in aviation, and even though I will probably be associated with some other business, I shall put forth every effort in the furtherance of flying and its merits relative to safe and comfortable transportation. Your publication the "DAKOTA

FLYER," is I believe, the finest medium of reaching the public in general, and I am quite certain your arrangement of interesting articles and advertizing displays canpublisher.

> Harry S. Faleide Fargo, N. Dak.

At the start of the year there ing clubs in Canada.

FOR DECEMBER, 1948

The following letter was written to Mr. E. L. Graham, President of South Dakota Aviation Association. It carries such an impressive sales message that we reprint it for your general information.

Never underestimate the poten- STINSON SELLS TO PIPER tial extra sales that can be yours if you'll just: "SEE 'EM AND ASK Stinson division located at Wayne, 'EM."

smaller sales and advertising apwore out more shoe leather-called craft. on more prospects-traveled more miles-made more presentations--than his competitor. Even when the opinion polls counted him outwhen virtually every newspaper acknowledged his defeat-when practically every columnist wrote about "The Dewey Administration" -when many in his own party deserted him-he kept on sellingselling—selling!

The President-and the President-Elect-wanted to win-and he Western Hemisphere Aviation Clinwent out to "SEE 'EM and ASK 'EM!"

not be soon forgotten!

terested and showing them what he such future meeting.

had to offer interested them-he went to those who were not informed and with his own explanations of his proposition informed them-he went to those who were not informed and with his own explanations of his proposition informed them-he looked up those who were in doubt and submitted evidence in order that he might convince them—he called upon all those who were undecided and emphasized what he had to offerand to those "postponers" who might have remained on the sidelines, he proceeded to dwell on the advantages of "buying now."

To discover the customers' interetss, desires, preferences, and then to go and "SEE 'EM and ASK 'EM!''-that's damned important, and while you won't sell 'em all, you'll make sales!

Phil McKnight Public Relations Director Beechcraft Corporation.

Effective December 1, 1948, the Mich., will be taken over by the Whatever you may think of Mr. Piper Aircraft Corporation. Essen-Truman-it is a fact that he work- tially this means that the two of the ed harder to sell his product than oldest and finest names in aviation his competitor. Even with a much will be joined. Further, owners of Stinson aircraft will be assured of propriation, he gave an example to parts and service, as well as the every salesman in America. He continued production of Stinson air-

#### **6TH ANNUAL AVIATION CLINIC**

(Continued from Page 7) sons and 3 per cent on transportation of property. The Clinic group recommended the repeal of all transcontation faxes since they are a substantial burden on air transportation and conducive to prolonging the present critical financial condition of the airlines.

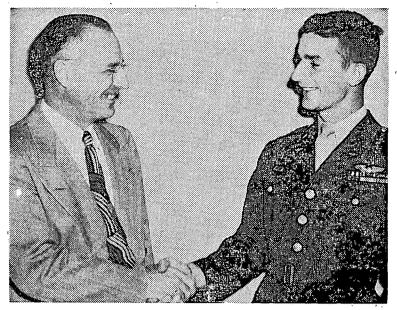
In conclusion the 6th National Aviation Clinic considered a new ic which may be held in a southern city next year with delegates from

According to analysts, experts, all north and South American naetc.--it couldn't be done, but he did tions, invited to participate. An ananot be excelled by any aviation do it. As a lesson in personal sales- lysis of the 6th Annual Clinic in manship, as an example of human retrospect indicates that clinic prorelations in action it can be stated cedure is ready for a "shot in the safely that Mr. Truman's feat will arm" such as a major change to international status if, the various

Like a seasoned salesman, he branches of U.S. Aviation are to be were 45 government-sponsored fly- talked to those who were not in- expected to participate in another.

PAGE NINE

### "Dick Johnson Day"



NORTH DAKOTA'S GOV. FRED AANDAHL WELCOMES MAJOR **RICHARD "DICK" JOHNSON BACK TO NORTH DAKOTA FOR "DICK** JOHNSON DAY."-(Fargo Forum Photo)

Major Dick Johnson returned to was a favour with Major Johnson's Cooperstown on October 29 to picture and date. The program inspend a few days with relatives and cluded a solo by Mrs. Roger Johnfriends. He was welcomed as only son, a piano solo by Mr. Oppera true hero could be, by the people gard, and Mrs. Quam lead the audof North Dakota, for representing ience in a song "Welcome Home North Dakota in such an exem- Dick Johnson." Tables were served Distance; Oldest Pilot, Thorval plary manner. by the ladies of the Eastern Star.

see his many friends, but probably Fred G. Aandahl, Lt. Gov. C. P. Bruce Wright. Bruce Wright was Milton R. Young, General Edwards, the man that started this man on and officers from the C. A. P., R. O.the road to aviation glory. Way T. C., Camp Grafton, and the Uniback as early as 1935 Bruce gave versity of North Dakota. Dick his first flying lessons in an old Travelair Biplane powered had built up some time solo, he and a pair of diamond studded wings, October 31. two other Cooperstown boys bought a home-made high wing monoplane that was powered with a model "T" Ford engine. Dick flew this aircraft for about thirty-five hours before they sold it. He laughingly remembers the times the homemade aircraft.coulden't gain enough tltitude to go over telephone wires so they had to fly under them. He hurriedly adds that he is glad aviation, has 'progressed to the point where these unsafe practices are no longer necessary.

On Saturday; October 30 Major town, North Dakota, At each plate Hoel)

PAGE TEN

Dick was glad to be back, glad to State dignitaries included Gov. above all others he was glad to see Dahl, Sen. William Langer, Sen.

After the banquet was a public meeting where Gov. Fred G. Aanwith an OX5-90HP engine. After he dahl presented Major Dick Johnson to Wright Field at Dayton. Ohio on

and proclaimed him the world's fastest man. 🕚 • .

Skyways, Inc. sent invitations to all surrounding pilots to attend a breakfast flight to Ccoperstown on October 30. Eighty-six airplanes arrived to attend the breakfast and air day celebration. Major Johnson was on hand to greet the visitors. and after carefully inspecting the field decided it was safe for landing a F-51 (Formerly known as North American P-51). He and Bruce Wright flew to Fargo and returned with the aircraft that Dick had flown to North Dakota.

At about 11:00 A. M. the North Dakota National Air Guard arrived with eleven F-51's and two B-26's. They flew in close formation over Cooperstown honoring the local speed record breaker. These airplanes are stationed at Hector Field, Fargo, N. Dak.

Dick Johnson then thrilled the crowds with a regal display of acrobatics and landed the F-51 at the small Cooperstown Field.

A great many prizes were donated by the local business firms for the many events of the day. These prizes were awarded to Bruce Wright, Williston, greatest Stavens: Oldest Plane, Juel Thibedeau; First Arrival, a Talyor Craft from Sheyenne; Youngest Pilot, Earl Bloom; First Women Pilot to arrive ,Earbara Loomis; Spot Landing. Vernon Johnson: Short Field Take-Off, Allen Linderman and Milt LaDue.

Major Richard Johnson is a test pilot for the Air Force. He returned



Johnson was honored at a dinner at Teacher becomes student as Major Dick Johnson tells Bruce Wright about the Masonic Temple at Coopers- the intricate operation of the North American F-51.--(Photo by Norman

DAKOTA FLYER

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### **Graham and Youngs Re-elected**

The South Dakota Aviation Tra- | tion ,and because of national sec des Association meet at Pierre, South Dakota on December 8, 1948.

Attendance at the meeting were led by such men as, Frank Trumbauer, Leonard Jurden and John Patterson of the 5th Region of aviation Safety Department of Kansas City, Mo. Also by F. W. Luneneburg and Chas. Haesacker of C. A .-A. Branche office No. 8 and Frank Prather, Prather Motors; Fred Dosch Asst. State Weed Supervisor; Mr. Robinson of Armco Manufactoring Co; and Eldon Sornsen of Sevdy-Sorenson Aviation Inc.

Mr. Walt Ball of Dakota Aviation and chairman of the SDATA. legislative committee gave a detailed report on the proposed tax and dealer's license law. These laws were patterned after the automobile license law, but after some discussion it was decided to delay action until a latter date.

Frank Trumbauer, Personal Flying Representative reviewed many interesting and important suggestions for aviation operators. He stated that the cross-country program was discussed very favorable at the National Aviation Clinic in Detroit. The CAA is working out a program for apprentice flight instructors, where-by an instructor would present ten qualified trainees before he becomes a full-fledged flight instructors. This program if used would raise the standard of flight instructors in general. In conclusion, Mr. Trumbauer advised that his office is very desirous of getting ideas from the field. He urged all operators to send in suggestions they may have to offer.

· Mr. John Patterson gave a very dynamic and interesting lecture on "Air Age Education." His principal points were that aviation is changing: the social order, ' economic order, and international picture all over the world. Because the airplane is so important in worldcafe ing was Mr. Leonard Jurden; who Dakota to receive the Distinguished fairs and so much mis-information spoke on the increasing closeness of Flying Cross, and had started his is put out with regards to accidents, the relationship between the CAA flying career at the local airport. etc., the students need to know of and the aviation industry. Mr. Jurthe common learnings and under den also described some ways in canal in November 1942, after he standings, with regards to, aircraft which the CAA is trying to help the had been stattached-tos the Grafton and education ... Further school stu- aviation industry, and some of the guard company. Both had been dents should know of the vocation- equipment which is being worked members of expert rifle teams from al possibilities in the field of Avia- on for this purpose.

urity implications. We must have a "strong air arm." Mr. Patterson advised that the schools are ready for help from the local aviation operators. He also stated that the CAA has a film library of 250 subjects on Air Age Education, available free of charge.

Mr. Dosch spoke briefly on the weed control, both by aerial and ground spraying. He advised this office is very interested in helping with aerial weed control as much as possible. He further announced that the State Weed Supervisor would hold a "Weed control day" at Aberdeen on March 15 and 16. and that shortly after the first of weed and insect control. He urged week

Mr. Ed Graham of Graham Fly ing Service Stevens S D was reelected President of the South Dakota Aviation Trades Asso. Also reelected was Ed Youngs, Dakota Aviation, Huron, South Dakota, as Secretary-Treasurer. First, Second. and Third Vice Presidents offices were filled by Don McFall, Ralph Letellier, and Ray Wiles.

A banquet was served at the Legion building by the American Legion Ladies Auxiliary. After dinner speakers included Mr. Frank Prather, who spoke on Sales and Service. He compared the aviation business to the automobile industry and felt that aviation was just about twenty years behind in their warranty policies, etc. In. comparing the two industries he felt that a better customer-dealer relationship and the need for guaranteed used airplanes.

The second speaker of the even-

#### FLIGHT BREAKFAST AT EVERETT STEVEN'S FARM HOME

Chance passers-by who may have passed the Everett Stevens farm last Sunday morning might well have gasped and wondered if their eyes were playing tricks on them. There in the pasture were twenty nine airplanes of assorted sizes and color.

The occasion was a flight breakfast at which the Host and Hostess, use of 2-4.D and other chemicals in Mr. and Mrs. Everett Stephens had. 53 guests for breakfast who had arrived in twenty-nine planes.

These flight-breakfasts have become quite a hobby among the great number of increasing plane owners throughout the country. and is an indication of the growing interest in the light airplane as a valuable means of transportation the year there would be a school for business and pleasure. When conducted at Brookings, S. D. on the various towns realize the need for and establish suitable landing all aerial spray operators to attend strips and fields the light-plane will this school. It would last about one be a source of increased activity and profit to them.

#### TO NAME WILLISTON AIRPORT AFTER TWO WAR DEAD

Williston, N. D.—A municipal airport soon to be constructed for Williston, with the aid of federal funds, will be named after two Williston soldiers who were killed in World War II.

It will be known as "Sloulin field" municipal airport of Williston, after 1st Lt. Wesley C. Sloulin and 2nd Lt. Kermit Sloulin, sons of Mr. and Mrs. O. S. Sloulin; longtime residents here. Both had been members of Co. E, 164th infantry, North Dakota national guard.

Wesley Sloulin, of the U.S. airforce, was killed when his plane went down as he was starting on a secret mission in Africa in January. 1943. All of his crew perished with him.

He was the first flier in North

Kermit was killed on Guadalthe 164th before enlistment.

FOR DECEMBER; 1948

### **Twelve Graduates at** Lake Flying Service

Lake Region Flying Service at, Mandan, N. Dak.; Wendel Hanson, Devils Lake had a very busy month of Bartlett, N. Dak.; Ralph Smeby as ten pilots received their Private of Oberon, N. D.; and Robert Rup-License and two Commercial Licen- pelelius, Virgil Slunker, Ernest ses.

Graduates of the Commercial Daniel L. Wakefield, manager of Course included Kenneth Freeman Lake Region Flying Service, Inc. of Devils Lake, and Ernest Hutson stated that applicants for flight of Hayward, Wisconsin. training are being accepted for

Graduates of the Private Course Private, Commercial and Instrucincluded Wilbert Waleria and Con- tors courses. He further urged that nie Sorvick of Devils Lake, John applicants under the G. I. Bill of at cross-country flying. Every stu-Watson and Vernon Loften of Lak- Rights make application immediateota, N. Dak., Harold Kulakowski of | ly if interested.

Sarkilakti of Rolla, N. Dak.

from A.I.A.

#### **PUSHING CROSS** COUNTRY FLYING

A dangerous temptation for the crosscountry pilot is the urge to continue flying into increasingly bad weather. Every week or two the newspapers tell of some\_pilot who took off on a crosscountry flight and lost his way as the wea-

ther closed in. This temptation is particularly treacherous to pilots who have recently secured their private pilot's license, and who are inexperienced

dent who is away from home wants to fly back at the first opportunity and show the folks what a good pilot he is. If the girl friend is a couple of hundred miles away, a

cross-country flight seems to be an easy way to travel for a week-end visit.

The newly licensed pilot should follow the example of young birds, and make his cross-country trips in everincreasing circles. Weather can be forecast with reasonable accuracy for a fifty or one hundred mile flight, but a two or three hundred mile trip is almost certain to cross some change in the weather. Flying the weather should not be attempted until a pilot has had ex-

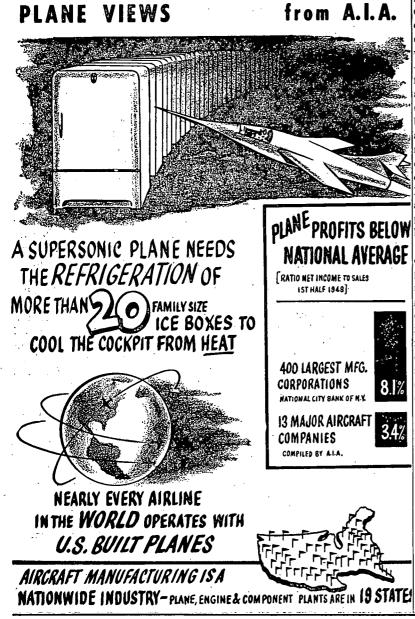
perience in locating land marks in limited visibility. w.

Scattered clouds need not stop a cross-country flight as long as it is possible to fly under them, or to maintain visual contact with the ground while flying between the clouds. The pilot must keep alert for any tendency of the clouds to fuse together and become a solid overcast. When that happens ,it is necessary to get down under the overcast, and the pilot must not get caught in the clouds as they close in.

A lowering ceiling may bring with it a gradual restriction in horizontal visibility. Low ceilings and haze go together because they are both related to the amount of moisture in the air.

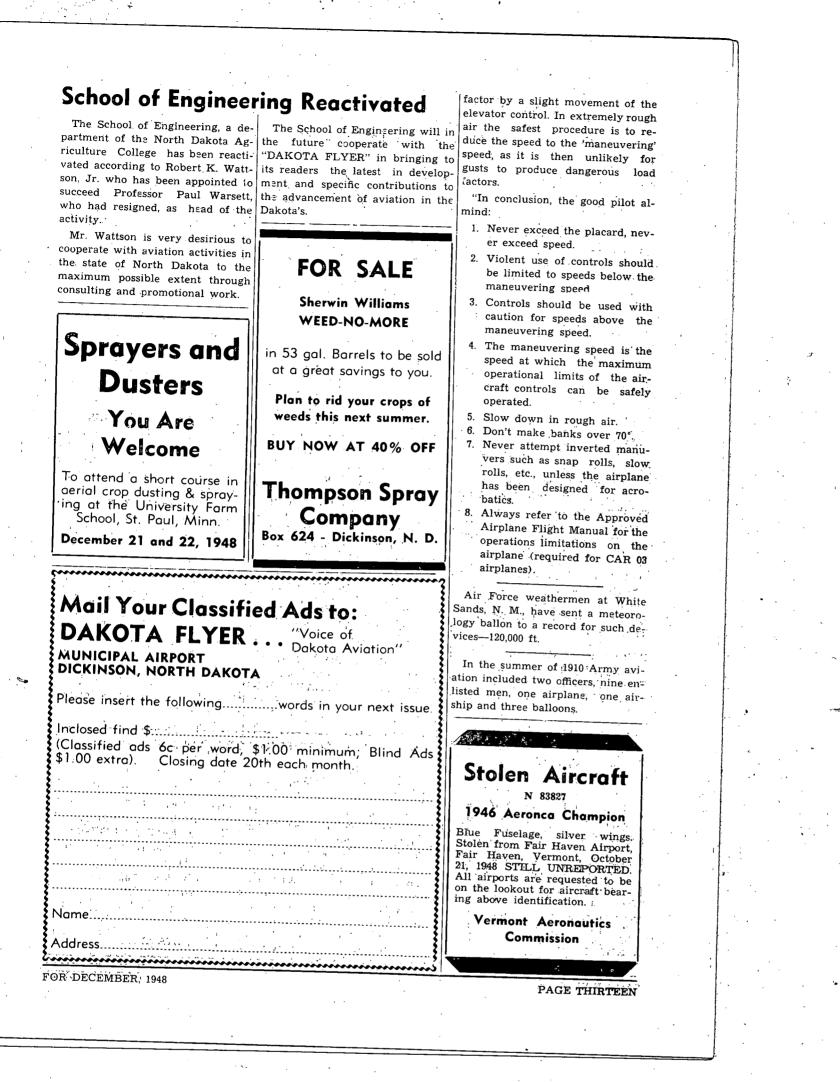
It is wise for the pilot to stay away from large bodies of water when ceilings are low and visibility is limited. A water horizon has a way of melting into the haze, and the pilot may find himself unable to tell which end is up.--MAC Service Letter.

> DAKOTA FLYER , L.



PAGE TWELVE

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ense Cases, PI Genuine Morocco leather, six windows, \$2.50, P-2 starter and generator, seat covers, sheepskin leather, Black, \$1.25, cigarette ilghter, ash tray and wheel saddle leather, beauties, \$4.50; add F1 pickup with radio, heater, spot Clark, North Dakota. 20% excise tax to these items. Scarfs, white nylon 66"X18" \$1.95 6.50x16, 6-ply tires, V-8 motor. Purea. Ray-Ban sun Glasses, original, with gold filled frames, Ladies or gents \$7.95, with sweat-bar \$10.95, Dittmer, Durbin, North Dakota. Shooting Glasses \$13.00 pr. Pilot Boots, sheepskin lined, Army or Navy type, \$16.95 pr. Binoculars, Cameras, etc. SEND FOR LIST. FLYING EQUIPMENT CO. 1641-5 W. Wolfram St. Dept. DF, Chicago, 13 Ill.

"NAVY INTERMEDIATE" Flight Jackets, genuine, new, dark Brown gcatskin leather with mouton fur collar, bi-swing back, celeanese lined, zippered, elastic-kit waistband and cuffs, sizes 34 to 48, \$35.00 ea. FLYING EQUIPMENT CO. 1641-5 W Wolfram St. Dept. DF, Chicago, Ill.

FOR SALE-Skyranger 85 Cont. Starter, Lights, Radio. Excellent condition, 325 hrs. Licensed to July '49 Aviation Club Inc. New England, North Dakota,

FOR SALE-LUSCOMBE SPECIAL

1949. Model. 90 HP. 53 hrs. total Time. Always Hangered, metal Prop. \$2450. GOLDEN VALLEY FLYING SERVICE, Beach, N. Dak.

CHOICE GRAIN AND sock farm for sale in Clark, South Dakota. Terms. A. O. Nordseth, Box 295, Clark, S. Dak.

FOR SALE-Stinson 150 Voyager-460 hrs. Always hangered, 1947 model, good shape \$3750. Golden Valley Flying Service, Beach, N. D.

WORKING DRAWINGS Callair Snow Car, Use any aircraft engine, 65-125 Hp. \$5.00 Callair, Afton, Wyoming.

FOR SALE-1946 Luscombe. 150 hrs. on aircraft, 50 hrs. on engine. KENMARE FLYING SERVICE. Kenmare, North Dakota.

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"CHRISTMAS GIFTS-Pilot Lic- 1947 LUSCOMBE 8E deluxe 85 H.P. two-way radio, \landing lights, light, grill guard, overload springs, chased August, 1948, driven 2,000 miles. Price both \$4,675. Arthur

> FOR SALE-65 HP. Cont. engine, newly majored complete with Carb. & Mags. USED AIRPLANE PARTS. Wings for Taylorcraft BC-12D, 1946 Aeronca Chief, Aeronca. TAL, Piper J3. FAIRCHILD PT-19 20 hrs. since relicensed in Sept., make us an offer or trade for light ship. ' BISMARCK AVIATION CENTER, North side Bismarck Airport, Bismarck, N. Dak.

AIRCRAFT BATTERIES & TIRES new. Send for free list. Many other Items FLYING EQUIPMENT CO. 1641-5 W. Wolfram St. Dept DF, Chicago, 13 Ill.

WE HAVE IT! A special aircraft <sup>,</sup> repairmans job ticket with a place for everything. Sample pad of 50 in triplicate, \$2.00 postpaid. CAL-LAIR, Afton, Wyoming.

CIVIL AIR PATROL T shirts beautifully designed in red, white Carolina.

FOR SALE-One 4-place Stinson JR.S with late model 240 HP Lyc. engine. Just re-licensed, Extra instruments & 2-way radio. Good upholstery & Covering: Extra-Engine: & Parts. ONE place Waco UPF-7 ingood condition. Licensed until next May. Will sell the above aircraft reasonable or trade on four plow tractor, four bottom plow and press Wallets, genuine brown calf or tan pants, total time 142 hrs. 1949 Ford drill. DUANE S. LARSON, Fort

> FOR SALE-Aeronca Champion, extra prop, and skiis. All Bulletins complied with. Licensed to December '48. 75 Cont. Engine. Priced to sell. A. P. Zeron, New England, North Dakota.

FOR SALE-1947 Funk, 2 place airplane, 150 hrs, perfect shape. Price \$2750. Box 517; Bismarck; N. Dak.

#### NEW AIRPORT AT COLLINS

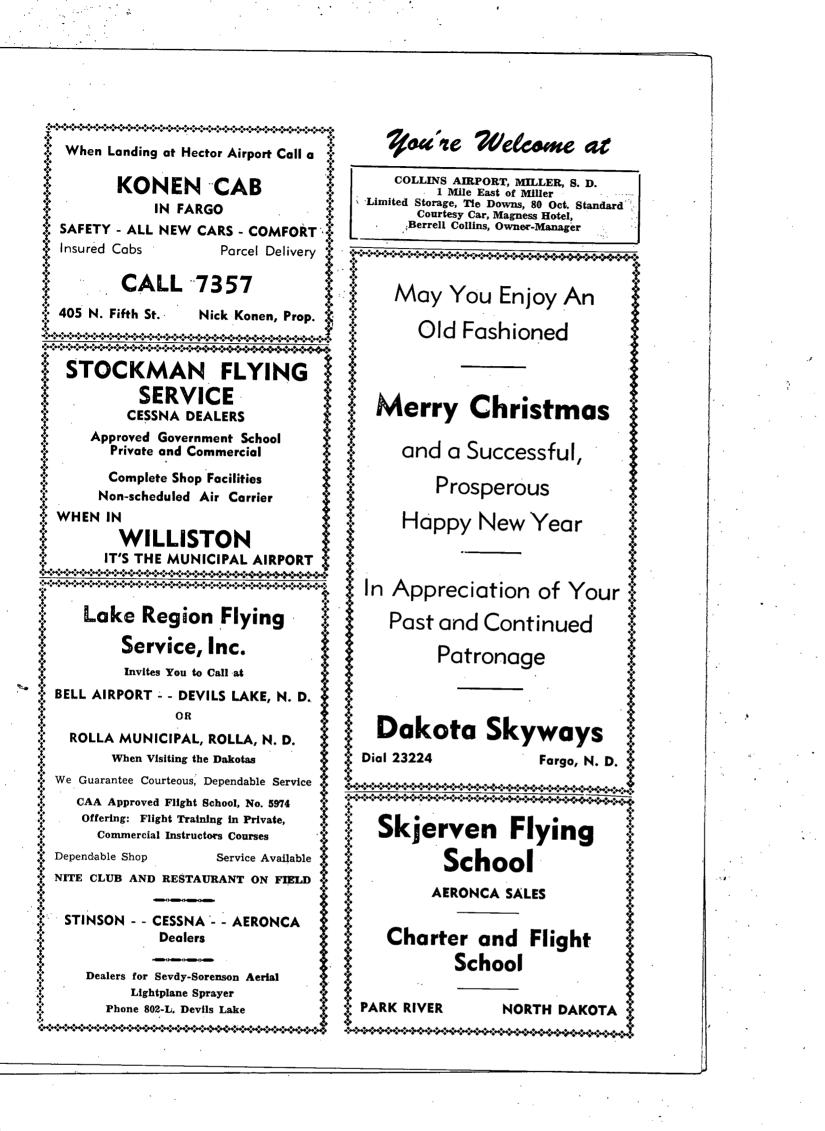
A new airport is under construction at Collins, S. Dak. It'is located one mile east of Miller, and is own-? ed and operated by Berrell Collins. Six multiple T-Hangers are also under construction. Mr. Collins is assisted by George Ice, local commercial and flight instructor. Landing: facilities are now available and Standard 80 oct. gas. A service car will be available at all times.

First airways beacons in the United States were made from automobile headlights mounted in sets of four on wooden poles.

A supersonic plane needs the re-, and blue. \$1.98. CUT-RATE MILI- frigeration of more than 20 family TARY STORE, Fayetteville, North size ice boxes to cool the cockpit from heat.

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